



Soren Sanat Irsa

سورن صنعت ایرسا

www.sorensanaat.ir

Techno tools

تکنوا ابزار

www.technoabzar.com

Lian Gohran Engineering, Technology and Modern Industry

مهندسی لیان گوهران فناوری و صنعت مدرن

www.liangoharan.ir

Sazeh Crusher

سنگ شکن سازه

www.parscenter.com

Trading of Atlas belts and Saram pieces

بازرگانی تسمه اطلس و قطعه سرام

www.atlasstrading.com

Mining and Industrial Suravjin Agate

معدنی و صنعتی سوراجین عقیق

www.iranclay.ir



Vanddat Gostar of the Silk Road

ونداد گستر راه ابریشم

White oxide Zanjan

سپید اکسید زنجان

www.sepidoxide.ir

Irispishe Alborz

آیرس پیشه البرز

www.irispishe.ir

Kaolin and refractory soils of Khorasan

کائولین و خاک های نسوز خراسان

www.kaolin-co.com

Technical and engineering innovators of Isfahan

فنی و مهندسی نوآوران اصفهان

Aria Baron Tos

آریا بارون توس

www.aryabarontos.com

Tiam Gitti Isatis

تیام گیتی ایستیس

www.TiamGiti.com

Sepehr Aria Azma Engineering

مهندسی سپهر آریا آزما

www.sepehrarya.com

Sepahan Mehr kaolin products

فرآورده های کائولن سپاهان مهر

Korosh Saram Sanat

کوروش سرام صنعت

www.ceramiist.blogfa.com

Kavir Sanat Yeganeh (Techno)

کویر صنعت یگانه (تکنو)

www.technoksy.com

Parsian Saram Sanat Isatis

پارسیان سرام صنعت ایستیس

www.ariaindustrial.com

Vista Saram (Mactiles representative)

ویستا سرام (نماینده مکتایلز)

Advanced artificial intelligence projects of Noandishan Pars

پروژه های پیشرفته هوش مصنوعی نواندیشان پارس

Fouladsab Engineering

مهندسی فولاد ساب

www.fouladsab.com

Fibran

فایبران

momtazsangshekan Kan

ممتاز سنگ شکن کان

www.momtazsangshekan.com

Silicate Gostar Kaveh

سیلیکات گستر کاوه

www.silicatgostar.com

Zarin Sanat Isatis

زرین صنعت ایستیس

Arsham Parse Anahita

آرشام پارسه آناهیتا

www.apa.ir

Iran porcelain clay industries

صنایع خاک چینی ایران

www.icckaolin.com

Zongzhi Quanzhou New Materials Technology

تکنولوژی مواد جدید زونگژی کوانژو

Rehpovian Sanat Lidoma Engineers (Hanza Forklift)

مهندسین رهپویان صنعت لیدوما (لیفترک هانزا)

www.msnglidoma.com

Arman Kimia Etemad

آرمان کیمیا اعتماد

www.armankimia.ir

Adak Sanjesh Kavir

آداک سنجش کویر

www.adaksanjesh.com

Kia Diesel Spadan

کیا دیزل اسپادان

www.kiadieselspadan.com

Arad Zob Naein

آراد ذوب نائین



Arman Seram Mehr Kavir

آرمان سرام مهر کویر

Sanat Arman Kavir Hamyar

همیار صنعت آرمان کویر

Arnica Sanat Javid

آرنیکا صنعت جاوید

Khavar nanotechnologists

نانو فناوران خاور

nanokhavar.com

Poya Sanat Navid Yazd

پویا صنعت نوید یزد

SRS Pars

اس آراس پارس

www.srspars.com

Ibrahim Industrial and commercial development

توسعه صنعتی و بازرگانی ابراهیم

www.ebrahimco.com

Industrial Group, Zarmehr Marlik Mining

گروه صنعتی، معدنی زرمهر مارلیک

www.zarmehr.com

Sadra Sanat Venus

صدرا صنعت ونوس

www.sadra-tile.com

Supplying industry of Pars

تأمین صنعت پارس

www.tspars.com

Nader Seresht Trading

بازرگانی نادر سرشت

www.nadenet.com

Rasha desert silk trading company of Yazd

راشا تجارت ابریشم کویر یزد

www.rshtrade.com

Vulcan Sanat Sepahan

ولکان صنعت سپاهان

www.vulcansanat.ir

Seram Parsian procurement business engineering

مهندسی بازرگانی تدارک سرام پارسیان

www.parsian-tile.com

Homa Isatis machine

هما ماشین ایستیس

www.homamachine.com

Naqsh-e Jahan engineering

مهندسی نقش جهان

www.inoti.com

The knowledge base of nano-sanjesh Yaran Mohit

دانش بنیان نانو سنجش یاران محیط

www.nanosanjesh.com

Firouzeh ceramic balls

گلوله های سرامیکی فیروزه

www.firouzeh-ceramic-balls.com

Arad Lian Aria processor

آراد لیان فرآور آریا

www.alphaoxide.com

Amad Fidar VANDAD

آماذ فیدارونداد

www.vandadamad.com

Chemical pars sulfite

شیمیایی پارس سولفیت

www.parsulfite.ir

Laabiran

لما بیران

www.loabiran.com

Chemical Behdash

شیمیایی بهدش

www.behdashco.com

Gonabad White Garden Mine

معدن باغ سفید گناباد

Narin Seng Bakhtar

نارین سنگ باختر

www.bakhtarfeldspar.com

KANI FARAVAR TOOS

کانی فرآور توس

www.kanifaravar.com

Magnetic Gradient Industrial Group

گروه صنعتی گرادیان مغناطیس

www.gradiangroup.com



Farnam Sanat Paksa

فرنام صنعت پاکسا

<https://www.farnamsanat.com>

Kimia Razi

کیمیای رازی

www.akpsho.com

Sarmat Sanat Iranian ceramics

سرامیک سمرت صنعت ایرانیان

www.ceramiccarmat.ir

Construction chemical industry

صنعت شیمی ساختمان

www.shimisakhteman.net

Amoodeh

آموده



Sepas Fartak Sanaat

سپاس صنعت فرتاک
www.fartaksanaat.com

Karen Tejarat Behin

کارن تجارت بهین
www.karenco.net

Dayan lubricant supply

تامین روانکار دایان
www.dayanoilco.com

Sadafkooh

صدف کوه
www.sadafkooh.com

Nabipur Administrative Services Office

دفتر خدمات اداری نبی پور

Samin Seram Karnew

ثمین سرام کارنیو

Aryan industrial production

تولیدی صنعتی آریان
www.ariyanpump.ir

Business and commercial of Rahvard Rauk Novin

بازرگانی و تجاری ره آورد راوک نوین
www.rhvrdr.ir

Araz refractory processing

نسوز فرآور آراز

Eqbal refractory ceramics

سرامیک نسوز اقبال
www.eghbaltile.ir

Javid Tejarat Mahor

جاوید تجارت ماهور

Industrial production of Arian Mobin Foladyaran of Yazd

تولیدی صنعتی آریان مبین فولادیاران یزد

Sayna trade of the third millennium

ساینا تجارت هزاره سوم



Bio filter

زیست فیلتر
www.zistfilter.com

Sepideh Farvaran Sharq Industrial and Mining

صنعتی و معدنی سپیده فرآوران شرق
www.sepidminers.com

Javana Electric Jokar Industries

صنایع جوانا الکتریک چوکار

Business and commercial approach of Ravak Novin (BETTER TECH)

بازرگانی و تجاری ره آورد راوک نوین



Industrial production of Arian Mobin Foladiaran, Yazd

تولیدی صنعتی آریان مبین فولادیاران یزد

Aria baspar Partak

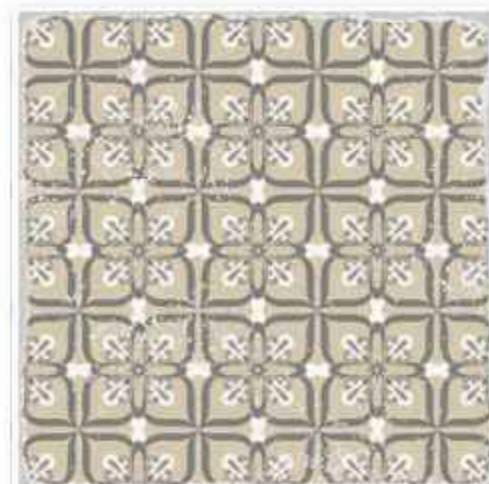
آریا بسپار پوش پارتاک
www.aria-baspar.ir

Iris Piseh Alborz

آیرس پیشه البرز
www.irispishe.ir

Sepehr Aria Azma Engineering

مهندسی سپهر آریا آزما
www.sepehrarya.com



Sepahan Mehr kaolin products

فرآورده های کائولن سپاهان مهر

Electro Sepehr Sanat Isatis Aria

الکترو سپهر صنعت ایساتیس آریا
www.electroisatis.com

Iranian focus oil

روغن فوکس ایرانیان
www.fuchs.ir

Narin industry leaders

سرآمدان صنعت نارین

Mehdi Mohseni Trading

بازرگانی مهدی محسنی

Keyhan sanat barsava

فناورکیهان صنعت پائاوا
www.keyhansanatbarsava.ir

Simin Nasr Mad

سیمین نصرماد
www.snmaad.com

Royan Mehr Sanat Yazd (ROMEICO)

رویان مهر صنعت یزد (رومیکو)
www.romeico.com

Belt World Trading

بازرگانی دنیای تسمه

Business communication industry

بازرگانی ارتباط صنعت

Asia Industry Exchange Trade

بازرگانی تبادل صنعت آسیا

Iranian fuchs oil

روغن فوکس ایرانیان
www.fuchs.ir

Mahmoodzadeh machine manufacturing (CLAVE)

ماشین سازی محمودزاده (کلاو)
www.claveco.com

Maryam Meybod Novaran Trading

بازرگانی نوآوران مریم میبد



Sepideh Stone Crusher Industrial Group

گروه صنعتی سپیده سنگ شکن
www.sepidehco.com

Menhaj Dynamic development

منهاج توسعه پویا
www.menhaj-co.com

Narin industry leaders

سرآمدان صنعت نارین

Fartak Sepas Sanat

سپاس صنعت فرتاک

Apadana Trans Ravan

روان ترانس آپادانا
www.rtabelt.com

Asoo Sanat Tejarat

آسو صنعت تجارت
www.asootejarat.com

Business encyclopedia

دانشنامه تجارت
www.iran-transportation.com

Aysan Tejarat Fardad Iranians

آيسان تجارت فرداد ایرانیان

Baspar Lorestan

بسپار لرستان
www.basparlorestan.com

Ziyaei fan store

فروشگاه شهر فن و هواکش ضیائی

Development of diesel-based industries (Tsaco)

توسعه صنایع دیزلی مینا (تساکو)
www.tsaco-diesel.com



Mehr Niro Sanat

مهر نیرو صنعت
www.mehrniroo.com

Barsa engineering services

خدمات مهندسی برس
www.barsaeng.com

Ceramic Technology Development Center of Iran

مرکز توسعه فناوری سرامیک ایران
www.ictdc.ystp.ac.ir

Alumin Ceram Negin

آلومین سرام نگین

Sepahan Power Industry Agreement (PIMCO)

پیمان صنعت محرکه سپاهان (پیمکو)

Jaber Dehnavi Trading

بازرگانی جابرد هنوی

Electro Sepehr Sanat Isatis Aria

الکترو سپهر صنعت ایساتیس آریا
www.electroisatis.com

Yazd electricity and industry

برق و صنعت یزد

Foshan Azarakhsh Tejarat Trading Company

شرکت بازرگانی فوشان آذرخش تجارت

ELSAPA

علمی سازان پارت اندیشان کوشا
www.elsapaco.com

Arya baspar Poish Partak

آریا بسپار پوش پارتاک
www.aria-baspar.ir

Poya industry of Yazd desert

پویا صنعت کویر یزد

Yara Gasht travel services

خدمات مسافرتی یاراگشت
www.YaraGasht.com

Fardiran

فرد ایران
www.fardiran.com





Morteza Safdarizadeh
The Chairman of Directors of
the Trade Union of Iran Tile and
Ceramic Producers

I believe that although skilled man, supply of energy at a reasonable price and raw materials are among the relative advantages of this industry, inAt the same time, the tile and ceramic industry is facing challenges and threats. For example, relying on some specific markets neighboring countries are a threat to this industry.



Mohammad Kazem Sadeghiyan
Head of Yazd Mining and Trade
Industry Organization

Yazd is the second exporter of products in this sector with the production of over 400 million cubic meters of various types of tiles and ceramics. Discovering new markets and entering them, producing the machinery needed by this industry and production efficiency and smartening the tile and ceramic industry are among our strategies and plans for the development of this field.



Mehran Fatemi
Governor of Yazd

The contribution of the tile and ceramic industry of Yazd province in the national economy is very effective because about %70 of the country's tile and ceramic production, consequently, the majority of exports belong to this province, so the government's view of this industry is a special one, and it always provides the necessary support for its development.



Seyed Mohsen Hoselini
Administrative and human resources
manager of Arman Kimia Etemad

The current problem that has plagued all the country's industries is the lack of stability in the exchange rate. Today's exchange rate situation has conditions that the producer is not able to plan his production, sales and export. As a result, today's producer is concerned that if he produces and sells his product, will he be able to get the raw materials for production again or not?



Rita Ruan
Manager of SCIEN factory

Scien Roller Ceramic is one of the largest ceramic roller manufacturers in the world, and with its quality products, it has managed to penetrate all the tile factories in the world. Scien has been working with Iran market for more than 7 years, she added: Fortunately, Scien rollers has been proved with higher bending strength and excellent thermal shock resistance in this field. According to her, in terms of potential, thanks for the lower energy cost, Iranian tiles are very competitive in the neighboring countries and Europe. We hope that our cooperation with Iran will increase as much as possible in the future because Iran is one of our biggest target markets in the Middle East.



Ehsan Khodabande
Director of Kaspid Kaolin
Processing

Kaspid Group is a knowledge-based company belonging to Zarmehr Industrial and Mining Group. This company is famous in the Middle East in terms of its reserves and physical properties based on its mineral potential. This set performs processing with high capacity. It has a capacity of 250,000 tons in the first phase, which will increase to 500,000 tons in the second phase, which means that it will become the largest kaolin processing complex in the country in the near future.



Seyed Amirhosein Taghavi
CEO of Nano fanavaran Khavaran

I believe that in order to strengthen industries, we must focus on product improvement, and to realise this, we must move away from the traditional approach and inject modern knowledge into the industry. In addition, knowledge-based approaches create a competitive advantage for manufacturing companies.



Sara Zoghtalab
Sales Manager
of Arad Lian Faravar Arya

More than anything, innovative approaches are the result of thinking that seeks to meet domestic needs based on research, needs assessment and then production of products that do not have domestic equivalents and the country needs imports to supply them.



Fateme Ostovar
Manager of Nanometer R&D

Applying imported innovation also increases the cost, so it is necessary to use local innovation and raw materials innovation to the industry and reduce production costs.





Mohammad Taghi Khaleghiye
Head of Industry Commission
of Yazd Chamber of Commerce

The performance of the officials regarding to the implementation in the industry is not in favor of the activists in this field; because there isn't any justice in the industry. The current export is only for the benefit of employment and is far from the real export. The real export is done when the currency enters the country; but currently, LC has not been created for the tile and ceramic industry, and today we are witnessing in export.



Abbas Faghi Khorasani
The founder of Dano
Bio-Social Studies Department

According to statistics, in total, around 43.54 million cubic meters of water are consumed in the industries of Yazd province. This is while water consumption in the agricultural sector is estimated to be more than 700 million cubic meters per water year. Of course, the average quality of water used in the industry is very different, what is the reason for increasing the level of tension between the industrial and agricultural sectors? So we cannot do anything for water efficiency in the industry.



Asghar Ahaniha
CEO of Apadana Ceram

According to the predictions of Statista, the size of the global tile and ceramic market will reach 359.35 billion dollars by 2030 which this growth rate promises a good future for the industry and provides the basis for further promotion and activities.



Mojtaba Poorrahimi
Manager of Alumin Ceram Negin

For production, we have to import some of our raw materials from abroad, but we also have currency problems for imports. This issue makes our products unable to compete with products imported from China. The reason for this is that the import of products is carried out at half the exchange rate, but the producer has to buy materials with free dollars, which causes the price of domestically produced materials to be high compared to imported products.



Sahar Golkari Hagh
Member of directors of the
trade association of Iran tile
and ceramic manufacturers

What is the need to highlight the activities of women entrepreneurs and experts in this industry, not only in the field of tile production, but also in the entire value chain from mining to procurement and consultation and training, supply of raw materials, design and maintenance, laboratory, sales and vital marketing shows.



Peyman Majidifard
The owner and founder of
Firozeh Ceramic Bullets

Our main challenge is energy, because we only have 8 months of production in a year, and this has caused our products to be extremely decrease, but on the other hand, the Ministry of Industry is putting pressure on the producer to reduce the import in order to produce domestically which is not possible with these challenges and energy problems.



Mohammad Salari
Purchase manager of Kimia Razi

One of the production challenges is the lack of stability in the price of raw materials; because more than 75% of the cost of glaze production is related to raw materials and the increase in the price of raw materials has increased the cost of some products by two to 2.5 times.



Ardeshir Sarabi
Sales manager of Pars Sulfit

The fluctuating price of raw materials does not allow us to sell our products at a reasonable price in both the domestic and foreign markets, and this has caused us to lose our markets and the consequence is a reduction in our ability to adapt to foreign samples.



Arash Javaherian
Sales manager of Momtaz
Sangshakan

One of the devices that relies on local knowledge is the production of this set, which in terms of quality and efficiency is comparable to the samples Foreign Turkish and European examples are competitive. Sometimes even in the market competition because of the price of this product



第十五届亚兹德瓦片和瓷砖行业专业展览会举办了。 对中国、伊朗企业和意大利企业代理的采访报道如下:



茉莉: 请介绍一下你们贵公司。
老板: 我的产品是瓷砖的打磨就是抛光的产品。我的工厂有超过21年历史。
茉莉: 中国与约120,130个国家合作, 您对伊朗发展全球市场有什么建议?
老板: 我觉得伊朗是一个国家有自己天然的优势, 伊朗的最大的问题是石材, 第二个是付款, 比较麻烦一点; 如果他们解决这个问题伊朗的发展更快更好。
茉莉: 你觉得这次的展会怎么样?
老板: 这次的展会就是我们公司第一次参加这个展会, 我们知道德黑兰也有这种展, 这种展会对我们的产品生产很专业, 更多客户来这个展会所以我觉得这种展会帮我们很大。



茉莉: 您贵公司的产品是什么?
老板: 我的产品是瓷釉料及3D打印材料。
茉莉: 您的工厂有多长时间历史?
老板: 20多年了。
茉莉: 伊朗人是不是你们的代理在伊朗?
老板: 不是, 我自己在梅博德有工厂。
茉莉: 你觉得这次的展会怎么样?
老板: 我非常看好在伊朗市场。



茉莉: 请介绍一下你们贵公司。
销售部的经理: 这个公司是意大利的, 他们的专业是销售新的和库存形式的陶瓷工业配件和机器。他们从西班牙购买机器并在意大利进行维修。他们的机器也有保证。
茉莉: 您是不是他们的代理?
销售部的经理: 我是他们在中东的销售经理。
茉莉: 你觉得这次的展会怎么样?
销售部的经理: 今年的展会比较专业。
茉莉: 为什么您选择意大利的公司?
销售部的经理: 意大利陶瓷行业机器的质量非常出色。



茉莉: 请介绍一下你们的贵公司。
老板: 我们主要是做抛光磨块跟磨边的工具, 磨块, 磨边磨轮。我们工厂在佛山。我们的工厂有23年历史。
茉莉: 伊朗人是不是你们的代理在伊朗?
老板: 对, 他们是我们的代理。我们在一起在伊朗有工厂。
茉莉: 你觉得这次的展会怎么样?
老板: 这次展会还好吧。去年还有陶瓷厂, 机器配件跟工具; 今年的展会比较专业。



茉莉: 对你们伊朗的市场怎么样?
老板: 现在, 在这个市场要我的产品, 同事也有很多客户对我们产品很感兴趣。
茉莉: 中国与约120,130个国家合作, 您对伊朗发展全球市场有什么建议?
老板: 伊朗的问题是付款。



茉莉: 请介绍一下你们贵公司。
销售部的经理: 我公司在清洁行业拥有45年的经验。我们在伊朗是这家德国公司的代理已经有 18 年了。他们的产品是水射流。我们也是另一家德国公司的代理, 该公司的产品是地板清洁机。
茉莉: 你觉得这次的展会怎么样?
销售部的经理: 这次展会对我们来说并不是什么大成就, 因为今年和去年的客户是一样的, 没有新的参观者。



茉莉: 请介绍一下你们贵公司
销售部经理: 我们是贸易公司, 我们的产品是原料和瓷色, 我们与中国合作。
茉莉: 你觉得这次的展会怎么样?
销售部经理: 我觉得德黑兰展会客户增多。



茉莉: 请介绍一下你们贵公司, 你们的产品是什么?
老板: 我们的公司在佛山, 然后我们的主要是买一些磨边工具, 还有石磨块。
茉莉: 伊朗人是你们的代理在伊朗吗?
老板: 是。
茉莉: 您觉得这次展会怎么样?
老板: 挺好的。
茉莉: 中国与约120,130个国家合作, 您对伊朗发展全球市场有什么建议?
老板: 伊朗这边的瓷砖产业是稍微比较发展起来, 所以我觉得这边的市场挺大的。我们过来看一下这边的情况。



茉莉: 你们的产品是什么?
老板: 我们是采矿和陶瓷工业机械的制造商。也是瓷砖行业的天然气燃烧器的唯一制造商。燃烧器的容量为三百万大卡至二十一一大卡。
茉莉: 你觉得这次的展会怎么样?
老板: 今年的展会比较专业。
茉莉: 您对伊朗发展这种行业全球市场有什么建议?
老板: 伊朗应注重优化能源消耗。



茉莉: 请介绍一下你们贵公司。
发展部经理: 我们是陶瓷配件和球的制造商。
茉莉: 你们的工厂在哪儿?
发展部经理: 在伊斯法罕省。
茉莉: 你们有没有出口?
发展部经理: 还没有。
茉莉: 您对伊朗发展这种行业全球市场有什么建议?
发展部经理: 伊朗制造商应注重产品质量。

